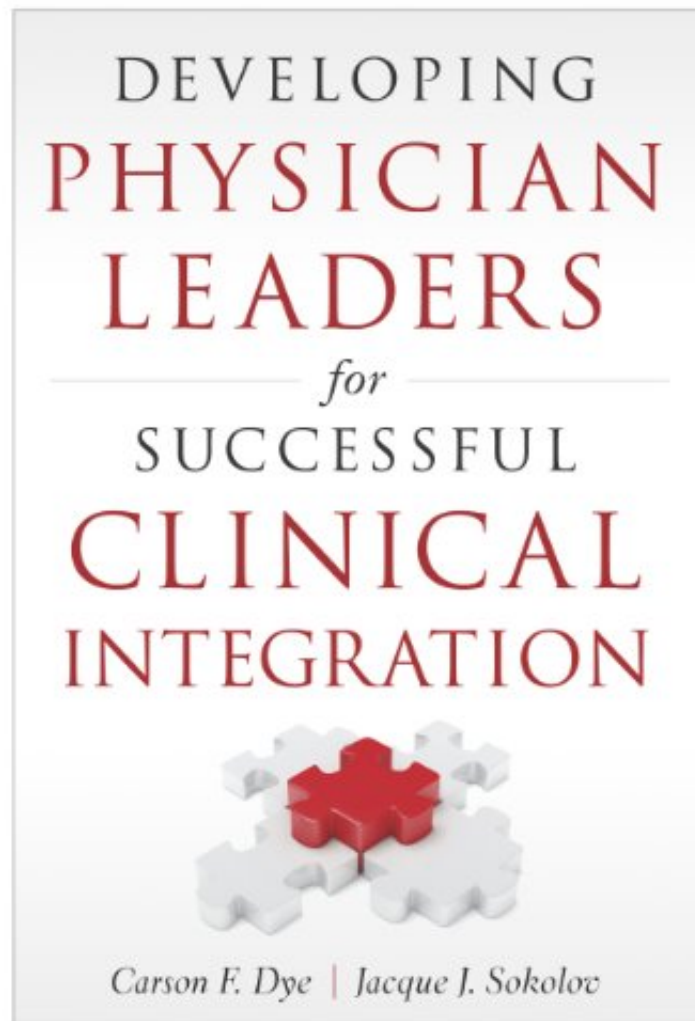


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Developing Physician Leaders for Successful Clinical Integration (Ache Management)

*Carson F. Dye, FACHE and Jacque J. Sokolov, MD
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The changes coming from health reform legislation, cost reduction, work redesign, growth in physician employment, greater consumer involvement, the introduction of ACOs, and the emphasis on value-based purchasing are having a profound and long-term impact on healthcare. Clinical integration is a must, and inclusion of physician leaders is essential for successful clinical integration. For healthcare organizations to maximize their potential during this transition, effective physician leadership is needed more than ever. Unlike other physician leadership books, this is an intensified examination of the development of clinically integrated organizations and the significantly expanded physician leadership role within them. Together Dye and Sokolov evaluate multiple clinically integrated organizations, clinical models, business models, and techniques to involve physicians to a greater degree. They also offer insights and suggestions on the cutting-edge topic of clinical integration and explore in detail the role physician leadership will play in the future. Themes include: *Making physicians key stakeholders in the clinical transformation, business modeling, and strategy development *Identifying physicians who have a propensity for leadership *Understanding the difference between management and leadership *Addressing issues physicians face as they make the transition from clinical roles to leadership positions *Embracing clinical integration why this new entity calls for greater physician leadership and how to build a successful clinically integrated organization *Learning from case studies and practical approaches *Creating leadership development programs with an emphasis on the experiential side of leader development *Examining on the significant impact of physician leadership derailment as compared with other leaders

About the Author
Carson F. Dye, MBA, FACHE, CEO of Exceptional Leadership, combines 21 years of health system leadership and 23 years of consulting experience. He has conducted several hundred CEO, senior executive, and physician executive searches for academic medical centers, large health systems, small-to-medium sized hospitals, and universities. Dye provides consultation in leadership assessment, physician engagement, and board relations. He has done extensive physician leadership development and built several physician leadership academies. Certified by Hogan Assessment Systems to use their psychological inventories for selection, assessment, and coaching, he helps individual leaders and teams enhance their effectiveness.
Since 1987, Dye has taught many programs for the American College of Healthcare Executives (ACHE) and presented workshops for over 38 state hospital associations. He currently teaches leadership and human resources in the University of Alabama-Birmingham Executive Master's program.
Author of 10 books, including ACHE Books of the Year, Leadership in Healthcare: Values at the Top and Developing Physician Leaders for Successful Clinical Integration, his physician leadership book has been used as a model for physician leadership academies. The Dye-Garman Leadership Competency Model from Exceptional Leadership has been used widely as a competency model for assessment and development.