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K. Hodgson

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K. Hodgson : Managing Health Care Service Contracts (Management of Health Care) before purchasing it in order to gage whether or not it would be worth my time, and all praised Managing Health Care Service Contracts (Management of Health Care):

This practical guide to the contracting process within the health service explains the key issues, and is aimed at helping clinicians become fully involved in the process. It explains the roles of key players in the contract process, as well as guidelines on negotiation, specifications, and the legal and policy framework. Case studies, action plans, and worked examples of best practice are included, and the text addresses both the purchaser and provider perspectives.