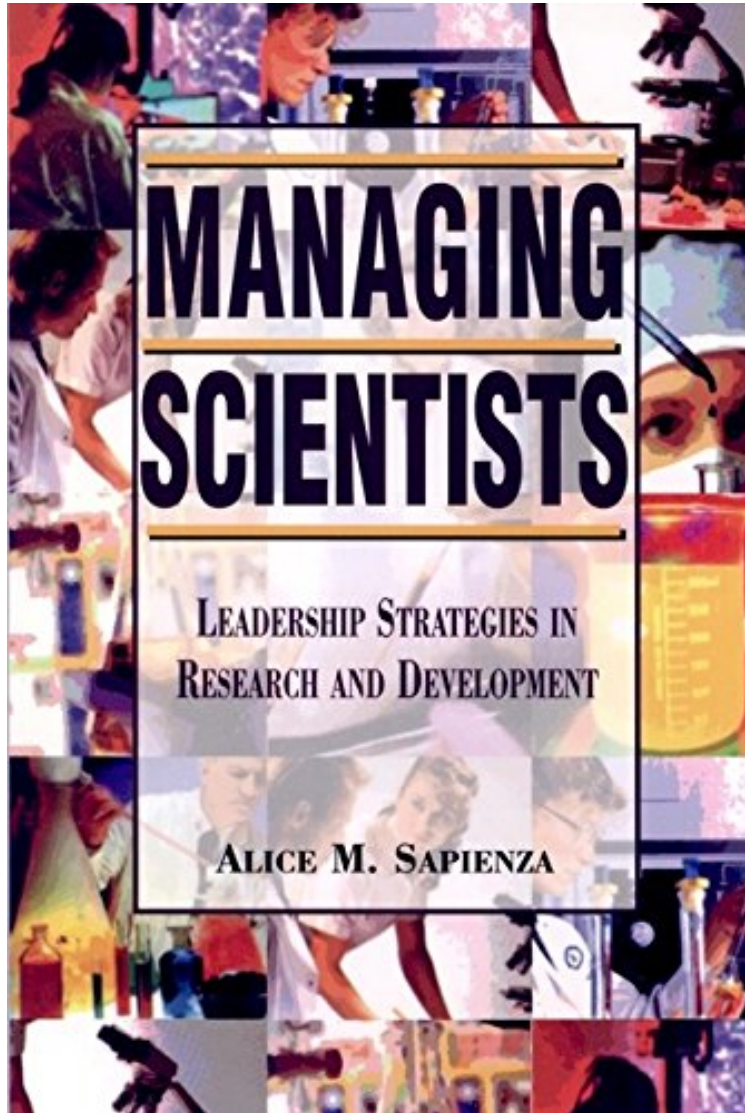


(Free) Managing Scientists: Leadership Strategies in Research and Development

# Managing Scientists: Leadership Strategies in Research and Development

*Alice M. Sapienza*

*audiobook / \*ebooks / Download PDF / ePub / DOC*



[Download](#)

[Read Online](#)

#1992566 in Books 1995-07-05Original language:EnglishPDF # 1 9.06 x .43 x 6.301, .0 #File Name: 0471043672208 pages | File size: 32.Mb

**Alice M. Sapienza : Managing Scientists: Leadership Strategies in Research and Development** before purchasing it in order to gage whether or not it would be worth my time, and all praised Managing Scientists: Leadership Strategies in Research and Development:

Managing Scientists Leadership Strategies in Research and Development Alice M. Sapienza "I found . . . this book to be exciting . . . Speaking as someone who has spent 30 years grappling with these issues, I certainly would be a customer." -Robert I. Taber, PhD Senior Vice President of Research Development Synaptic Pharmaceutical Corporation In today's climate of enormous scientific and technologic competition, it is more crucial than ever that scientists involved in research and development be managed well. Often trained as individual researchers, scientists can find integration into teams difficult. Managers, from both scientific and nonscientific backgrounds, who are responsible for these teams frequently find effective team building a long and challenging process. Managing Scientists offers strategies for fostering communication and collaboration among scientists. It shows how to build cohesive, productive, and focused teams to succeed in the competitive research and development marketplace. This book will help any manager to: \* Build focused teams while promoting individual achievement \* Increase productivity, creativity, and innovative thinking \* Communicate effectively with the group and the organization at large \* Address the "human" side of scientists and science Managing Scientists contains case histories, offers valuable insight into organizational culture, and is written in a clear, readable style. It effectively balances theory with real-world examples to provide a stimulating and practical guide to managing researchers for the scientist and nonscientist alike.

From the Publisher A recognized expert on organizational behavior, Sapienza uses a number of theories in cognitive and social sciences, illustrating them with practical examples of existing administrators and scientists. Provides outstanding guidelines for research directors to better understand themselves, their employees and their work environment. Describes how to inspire the most energetic, productive, and innovative team in order to compete in today's arduous marketplace. From the Back Cover Managing Scientists Leadership Strategies in Research and Development Alice M. Sapienza "I found . . . this book to be exciting . . . Speaking as someone who has spent 30 years grappling with these issues, I certainly would be a customer." -Robert I. Taber, PhD Senior Vice President of Research Development Synaptic Pharmaceutical Corporation In today's climate of enormous scientific and technologic competition, it is more crucial than ever that scientists involved in research and development be managed well. Often trained as individual researchers, scientists can find integration into teams difficult. Managers, from both scientific and nonscientific backgrounds, who are responsible for these teams frequently find effective team building a long and challenging process. Managing Scientists offers strategies for fostering communication and collaboration among scientists. It shows how to build cohesive, productive, and focused teams to succeed in the competitive research and development marketplace. This book will help any manager to: \* Build focused teams while promoting individual achievement \* Increase productivity, creativity, and innovative thinking \* Communicate effectively with the group and the organization at large \* Address the "human" side of scientists and science Managing Scientists contains case histories, offers valuable insight into organizational culture, and is written in a clear, readable style. It effectively balances theory with real-world examples to provide a stimulating and practical guide to managing researchers for the scientist and nonscientist alike. About the Author ALICE M. SAPIENZA, DBA, is an Associate Professor at the Graduate School for Health Studies at Simmons College. She lectures extensively on organizational behavior through executive training programs at the Harvard School of Public Health. Dr. Sapienza serves as a consultant for pharmaceutical and diagnostic companies worldwide, as Section Editor for Health Policy and Management for the journal Drug Development Research, and as a Contributing Editor for Pharmaceutical News.