

[Download free ebook] Medical Billing Networks and Processes - Profitable and Compliant Revenue Cycle Management in the Internet Age

Medical Billing Networks and Processes - Profitable and Compliant Revenue Cycle Management in the Internet Age

Yuval Lirov

ePub | *DOC | audiobook | ebooks | Download PDF

Copyrighted Material



DOWNLOAD



READ ONLINE

#1887320 in Books Affinity Billing, Inc 2009-01-01 Original language: English PDF # 1 9.02 x .81 x 5.981, 1.38 #File Name: 0979610133312 pages | File size: 25.Mb

Yuval Lirov : Medical Billing Networks and Processes - Profitable and Compliant Revenue Cycle Management in the Internet Age before purchasing it in order to gauge whether or not it would be worth my time, and all praised Medical Billing Networks and Processes - Profitable and Compliant Revenue Cycle Management in the Internet Age:

3 of 3 people found the following review helpful. Excellent Resource By F. Cheung I recommend this book to anyone

who is new to the medical billing industry. I learned a great deal about the processing cycle, approaches to track claims and maximize management workflow. The language is easy to understand and has great examples. However, if you have this book, do not buy the Medical Billing Networks and Processes - Profitability...by the same author. Many of the chapters are exactly the same in both books; one is sufficient.

1 of 1 people found the following review helpful.

If You Don't Think You Need This Book, You Do By Miss Kritchel

As an owner of a medical practice, I was looking for a book that could help me with getting the most out of the claims that I file. I assumed that there was a code I was missing, or a way of coding that I was not aware of and if I could find a book that could show me what that was, I would have solved my problem. I had a friend who kept recommending this book, but I didn't think it was what I needed. After all, it was a book about the process of medical insurance....why did I need that information? Well, I am so glad I took my friend's advice. I didn't know what I didn't know and you may be in that situation as well. Once you get into this book, you will find that the author has quite a few good suggestions for systems that you can use as well as suggestions for good software to consider. The thing I like about this book is that it not only gives you good information, it explains why you need that information, which is sometimes very important if you aren't familiar across the board with the insurance industry and how you fit into it by filing claims. I also appreciated the attention the author gave to the super bill, explaining it, coding in connection with it and that helped me. The book addresses a very scary subject as well...the audit. There is even a chapter devoted to how much exposure you have under the Federal False Claims Act. The author gives attention to how you can protect your practice, how to respond to an audit and ethics with respect to coding. He has a section on electronic medical records, SOAP notes and outsourcing your billing. I think you will find this book incredibly helpful no matter where you find yourself in the billing process. This book is a big picture view of insurance, and billing as well as a detailed look at what you can do to be successful and get the most out of your claims. You may not think you need this kind of information, but I assure you, once you start reading it, you will be glad you purchased this particular book. I recommend it highly.

0 of 1 people found the following review helpful.

A must read book for every Private Medical Practice Owner

By Eldad

Medical Billing Networks and Processes is a must read book for every Private Medical Practice Owner, the book introduces a systematic approach to leveraging medical billing. Billing is a cornerstone to building a successful healthcare practice because without effective and efficient billing, a practice has no resources to sustain itself, let alone grow. Billing is difficult not only because of continuously evolving rules and regulations but also because payers - the insurance companies - have a major systemic incentive to delay and to underpay insurance claims.

“Billing Networks and Processes” teaches you how to plan to achieve your profitability goals, match your organization's purpose and business objectives, and avoid distractions. It shows you how to leverage specialized cloud-based workflow management software to make sure each member of your team understands his or her role and knows what to do under different scenarios. Such workflow management software facilitates elaboration of the big picture to every minute detail, including checklist preparation and synchronization, helping you to avoid being distracted on lower priorities without completing higher priorities first.

I have been using “Billing Networks and Processes” as one of my favorite personal manuals to build my own company, Billing Dynamix, where we process millions of claims on behalf of hundreds of healthcare practices in a variety of medical specialties. If you are building your own practice - this book is a unique and necessary tool for you.

Is your practice profitable and compliant? Some state-managed insurance company audits have discovered up to 30% in mishandled and wrongly denied claims. This book shows private practitioners how to automate and enable such insurance claim payment audits in real time. You will discover how to:

- Improve your cash flow and reduce audit risk using Straight-Through Processing (STP) technologies
- Design and implement industrial-grade network standards for continuous billing quality improvement and compliance maintenance
- Reduce operations risk and improve your balance sheet using Software as a Service (SaaS) and outsourcing

Understand the rules of the modern "payer-provider conflict" and learn to apply and manage winning Internet strategies, such as the "billing network effect." Gain further insight from guest chapters by Dennis Alessi, Esq., of Mandelbaum, Salsburg, Gold, Lazris Discenza, PC; Eric Fishman, MD, of EHR Scope; Joe Kamelgard, MD, of Billing Integration, LLC; and Erum Raza, Esq, of Fox Rothschild, LLP.

A thorough, easy-to-reference guide to improving medical billing procedures and collections that will be of value to medical practices small and large. Mathematician, inventor and CEO Lirov brings his broad range of knowledge and experience to the subject of medical billing. The company that he heads, Vericle, brings this technology to clients, but the book avoids frequent references to the enterprise and is clearly not an advertisement. Targeted toward those who are involved at any level with medical billing--including computer programmers, medical office or billing service workers, and physicians--the book addresses the problems that practices of all sizes face: how to simplify the payment process and maximize collections from clients and insurance companies. Lirov begins with an overview of the economics of health care today, comparing billing procedures and outcomes of the past with the strategies Vericle utilizes. He then explores the administrative aspects of medical offices, such as choosing the ideal billing system,

computer-aided scheduling and problem tracking. The author also addresses metrics that are useful in determining efficacy of the chosen billing system--and what an office can learn from this study. Compliance with regulations including insurance claims and HIPAA is a large task for medical offices, and Lirov invited guest authors to detail their specific procedures. These authors contributed several chapters, covering topics such as physician "Super Groups," dictation versus electronic records and integration of electronic health records. Other topics of interest include outsourcing of billing and patient retention. This well-written guide contains easily referenced chapters, section headings and lists of key points, with each chapter concisely summarized and indexed. Consequently, all office workers will be able to understand the language and terminology. Further, charts and diagrams provide examples and illustrate key points. An excellent manual for medical offices seeking to improve billing. --Kirkus Discoveries, February 5, 2009

You want to heal the sick, but you waste your time fighting insurance companies and barely making ends meet in a conflict-ridden business environment. "Insurance companies have not only cut compensation rates, they have systematically developed elaborate and arcane systems that make medical billing so complicated that individual physicians cannot hope to confront the forces arrayed against them," says Dr. Doug Cassel, MD, Board Member and Compliance VP of Vericle, Inc., a medical billing network technology company. Carriers are reducing reimbursement levels to participating providers, and they're engaging in guerrilla warfare in the claims/reimbursement process to further forestall and reduce what they pay physicians for their services," adds Dennis Alessi, Esq, co-chairman of the Health Care Law Department at Mandelbaum and Salsburg, PC, and a contributor of a special chapter on Super Groups, a new profitable business model for physicians. Lirov's new book, *Medical Billing Networks and Processes - Profitable and Compliant Revenue Cycle Management in the Internet Age*, helps both owners of healthcare clinics and managers of medical billing service companies understand the rules of the modern "payer-provider conflict" so that they can improve billing and reduce audit risk. This book systematically approaches billing from the payer-provider conflict perspective and shows how to use the "network effect" to level the playing field. The network effect is the most revolutionary characteristic of Internet technology. In short, it's when the value of a networked service to a customer increases in step with the growing number of customers, and it's used by services like Google, eBay, Skype, , and MySpace. "Some state-managed insurance company audits have discovered up to 30% in mishandled and wrongly denied claims," says Dr. Joseph Kamelgard, MD, FACS, founder of Lighter for Life, a surgical practice, a co-founder of Billing Integration Group, and a contributor of an invited chapter on building best-of-breed integrated information technology solutions. "This book shows private practitioners how to automate and enable such insurance claim payment audits in real time." "This follow-up to Lirov's earlier book, *Practicing Profitability - Billing Network Effect*, expands its scope by bringing in more information relevant to a wider range of medical specialties," says Eric Fishman, MD, who practiced orthopedic surgery for over 20 years prior to creating *EHR Scope*, a quarterly publication that includes the largest compendium of EMR software, and who contributed a chapter that compares dictation with point-and-click user interface for electronic medical records. "The book covers practice workflow, reporting, outsourcing, patient scheduling, EMR, SOAP notes, billing, collections, HIPAA compliance, and audit risk management." "The best and perhaps the most common way for the federal government to 'cut government spending' and 'maintain the viability of the healthcare industry' has been through actively enforcing federal antifraud compliance laws against physicians and other healthcare providers," says Erum Raza, Esq., an associate of Fox Rothschild, LLP, and a contributor of two invited chapters about how the federal False Claims Act (FCA) can be enforced against physicians for improper coding and billing, how investigations come about, and how physicians can avoid investigation of their medical practice and/or liability under the FCA. "This book is a service to all of those who wish to understand the billing process--and those who wish to address their own billing issues," writes Dr. Cassel in the book's foreword. "Rather than surrender to the overpowering and relentless tactics of the insurance companies, Lirov, who holds patents in artificial intelligence and computer security, has designed a solution that matches the power, sophistication, and cost advantages of the insurance companies to finally give the advantage to the physician." *Medical Billing Networks and Processes* spans forty four chapters and three hundred and twelve pages, and it contains informative illustrations, tables, and an extensive index. It's aimed at practice owners, owners of billing companies, practice managers, office management consultants, and billing specialists as well as recent graduates of medical schools and chiropractic colleges.

About the Author Yuval Lirov, PhD, is the author of *Medical Billing Networks and Processes (Affinity Billing)*, *Practicing Profitability: Billing Network Effect for Revenue Cycle Control in Healthcare Clinic and Chiropractic Office (Affinity Billing)* and *Mission Critical Systems Management (Prentice Hall)*, inventor of patents in artificial intelligence and computer security, and CEO of Vericle.net - Distributed Practice Management and Medical Billing Network Technologies. Lirov earned his doctorate in systems science and mathematics under the guidance of Professor E. Y. Rodin at Washington University in St. Louis.